KAAP AGRI

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INTERIM REPORT 2018

PART OF THE KAAP AGRI FAMILY AGRIMARK AGRIPLAS EXPRESSMARK MECHANISATION PAKMARK THE FUEL COMPANY WESGRAAN

We are mens-mense, we CARE

Salient features

Value of transactions
(R'000)

4 451 839
+4,5%*

Recurring headline earnings per share
(cents)

223,12
+7,2%

Revenue
(R'000)

3 410 763
+5,4%*

Interim dividend per share
(cents)
(2017: 29,40)

32,00
+8,8%

* *As announced on SENS on 3 August 2017, the company has disposed of 50% of its interest in Kaap Agri Namibia ("KAN"), which was previously a wholly-owned subsidiary of the company. In terms of International Financial Reporting Standards, Kaap Agri's remaining non-controlling interest in KAN is equity accounted from August 2017, while it was consolidated prior to this date. To allow for a meaningful comparison, certain commentary has been prepared on the basis of the consistent treatment of KAN as an equity investment for both the six months ended 31 March 2017 and 31 March 2018.*

Commentary

Financial review

The Group specialises in trading in agricultural, fuel and related retail markets in Southern Africa. With its strategic footprint, infrastructure, facilities and client network, it follows a differentiated market approach. In support of the core retail business, the Group also offers financial, grain handling and agency services. Kaap Agri has over 190 operating points located in eight of the nine South African provinces, as well as in Namibia.

Operating environment

Kaap Agri's ongoing retail and fuel diversification strategy has lessened the impact on the trading results of the adverse agricultural conditions experienced specifically in the Western Cape. Although the general retail sector has struggled, the Group's range expansion and improvement has allowed for strong retail growth in non-agri categories. The past six months have seen low consumer and business confidence and the spending power of many customers has being constrained by the foreign exchange strengthening during the period. Lower disposable income has also spilled over into the retail fuel sector.

Financial results

Kaap Agri increased revenue by 5,4% to R3,4 billion, up from R3,2 billion in the previous comparable financial period*, with like-for-like comparable sales growth of 2,9%. The growth in the value of business transacted was driven mainly by a 17,1% increase in the number of transactions. Product inflation is estimated at 3,7% (-0,5% excluding fuel).

The largest impact on revenue has been experienced in Wesgraan and the affected Trade regions where agri sales have been constrained. Grain handling revenue was significantly curtailed due to reduced harvests. Non-agri retail revenue growth continued to outperform agri revenue growth with similar trading profits being generated by both income channels. As part of the retail fuel expansion, The Fuel Company ("TFC") owned and managed sites have grown fuel volumes by 40,5% and additional TFC site acquisitions are at various stages of conclusion. The business continues to explore agri and retail expansion opportunities.

The Group's gross margin has increased to 17,3% from 16,7%, a firm indicator of the increased retail contribution to total revenue. Improved retail margins are expected to be partially offset by the higher growth in lower-margin fuel sales going forward. Return on revenue has grown to 4,6% from 4,2% in the previous interim period.

Expenditure decreased by 2,2%, a direct result of equity accounting KAN as well as strong cost control. Excluding KAN from the base, expenditure grew by 5.7%*. The business continues to invest into human capital and supply chain as well as certain costs to accelerate the growth initiatives underpinning our strategic medium-term plan.

Interest received grew by 18,6% off increased credit sales and a higher average debtors book*. Interest paid increased by 37,7% due to higher average borrowings during the period in support of acquisitions and growth*. Gearing remains at acceptable levels with sufficient headroom available to increase borrowings to fund further growth to the extent required.

Recurring headline earnings per share increased by 7,2% to 223,12 cents. Once-off items, predominantly costs associated with the restructuring of TFC, are excluded from headline earnings to calculate recurring headline earnings. Headline earnings per share grew by 7,7%.

Operating results

Revenue from the Trading division, which includes the Agrimark retail branches, Pakmark packaging material distribution centres, mechanisation services and spare parts increased by 8,3% with operating profit before tax increasing by 14,5%*.

Significant growth was realised in TFC with revenue from owned and managed sites growing by 26,0% and operating profit before tax increasing by 6,0%. Substantial investment has been made into centralised procurement and operational support services to drive margin optimisation. Continued strong growth in this division is expected.

Wesgraan, which includes grain handling and storage of grain and related products, seed processing and potato seed marketing, experienced a 29,9% decrease in revenue off the back of the drought-related reduced harvests in the Western Cape, resulting in a 24,6% reduction in operating profit before tax.

Irrigation manufacturing increased revenue by 6,6%. Operating profit before tax grew by 59,2% due to operational and manufacturing improvements as well as foreign exchange strengthening.

The Corporate division cost, which includes the cost of support services as well as other costs not allocated to specific segments, has reduced marginally from last year.

Treasury income, which represents the net internal interest received less interest paid, decreased as a result of the increased net debt position.

* *Refer to note on salient features page.*

Financial position

Despite the challenging trading environment, investment into expansions, upgrades and acquisitions continued resulting in a R86,5 million increase in property, plant and equipment since the previous financial year-end. Working capital has been well controlled. Debtors have grown ahead of credit sales, a direct result of drought-related extended credit terms offered. Adequate securities are in place to mitigate the risk of extended credit terms and management considers the debtors book to be healthy. Stock has been effectively managed, and despite the increased revenue, is at similar levels to 6 and 12 months ago. Creditors payment terms have remained relatively constant during the period. Return on net assets has reduced to 5,8% (6,3% last year) due to the full value of increased assets being included with only partial period or delayed returns.

Net interest-bearing borrowings increased by 25,3% to R1,2 billion year on year off the back of investments into expansions, upgrades and acquisitions as well as working capital. The Group's debt to equity ratio increased to 65,2% from 57,9% last year with interest cover of 5,6 times (6,9 times last year). This is in line with previous indications that, despite the adverse trading conditions, we will accelerate our investments in new TFC sites as well as into existing offerings, and that the resulting debt to equity position will increase accordingly.

The Group continues to generate strong net cash profits from operations and significant investment has been made back into the business to support future growth. The increase in working capital changes was largely due to the impact of the timing of creditors' payments over year-end.

Dividend

A gross interim dividend of 32,00 cents per share (2017: 29,40 cents) has been approved and declared by the board from income reserves, which represents an 8,8% increase on the previous interim dividend. The interim dividend amount, net of South African dividends tax of 20%, is 25,60 cents per share for those shareholders that are not exempt from dividends tax.

The salient dates for this dividend distribution are:

Declaration date	Monday, 7 May 2018
Last day to trade cum dividend	Tuesday, 5 June 2018
Trading ex dividend commences	Wednesday, 6 June 2018
Record date to qualify for dividend	Friday, 8 June 2018
Payment date	Monday, 11 June 2018

Share certificates may not be dematerialised or rematerialised between Wednesday, 6 June 2018 and Friday, 8 June 2018, both days inclusive.

Outlook

Although the current year remains challenging, our growth strategies are firmly on track to deliver superior returns in line with our strategic medium-term plans and we remain optimistic that the coming agricultural season should improve. Improving our customers' engagement experience is paramount and we will continue to invest in our people and into revenue and cash generating capital expenditure. Improved revenue growth is anticipated for the next six months as consumer confidence shows signs of recovery, store upgrades and expansions contribute more significantly and the revenue from new TFC sites is recognised.

Kaap Agri remains well positioned to take advantage of its extensive footprint and diverse service offerings to maintain its strong organic growth and to focus on new business opportunities.

Events after the reporting date

There have been no events that may have a material effect on the Group that occurred after the end of the reporting period and up to the date of approval of the interim financial results by the Board.

On behalf of the Board

GM STEYN
Chairman
7 May 2018

S WALSH
Chief Executive Officer

STATEMENT OF FINANCIAL POSITION

	Notes	Unaudited 31 March 2018 R'000	Unaudited 31 March 2017 R'000	Audited 30 September 2017 R'000
ASSETS				
Non-current assets				
Property, plant and equipment	5	**991 344**	850 315	926 998
Intangible assets	6	**98 951**	47 180	99 482
Investment in joint venture	7	**14 243**	–	15 357
Loans		**20 218**	–	13 533
Deferred taxation		**726**	6 681	823
		1 125 482	904 176	1 056 193
Current assets				
Inventory		**781 204**	776 261	774 244
Trade and other receivables	8	**1 578 086**	1 453 337	1 496 333
Derivative financial instruments		**2 401**	7 796	348
Short-term portion of loans		**2 679**	18 604	23 925
Cash and cash equivalents		**27 070**	26 997	35 088
		2 391 440	2 282 995	2 329 938
Total assets		**3 516 922**	3 187 171	3 386 131
EQUITY AND LIABILITIES				
Capital and reserves		**1 682 561**	1 502 469	1 582 634
Non-current liabilities				
Deferred taxation		**23 839**	9 116	16 815
Employee benefit obligations		**15 405**	23 722	17 621
		39 244	32 838	34 436
Current liabilities				
Trade and other payables	9	**602 528**	676 248	987 819
Derivative financial instruments		**2 401**	7 796	348
Short-term portion of employee benefit obligations		**5 045**	7 569	13 478
Short-term borrowings		**1 180 770**	947 735	764 892
Income tax		**4 373**	12 516	2 524
		1 795 117	1 651 864	1 769 061
Total liabilities		**1 834 361**	1 684 702	1 803 497
Total equity and liabilities		**3 516 922**	3 187 171	3 386 131
Total shareholders' equity to Total assets employed* (%)		**47,5**	48,6	45,8
Net interest-bearing debt to Total assets employed* (%)		**31,0**	28,1	24,3
Net asset value per share (rand)		**23,88**	21,32	22,46
Shares issued (number – '000)		**70 462**	70 462	70 462
Total number of ordinary shares in issue**		**74 170**	74 170	74 170
Treasury shares		**(3 708)**	(3 708)	(3 708)

* *Ratios calculated on average balances.*

** *There was no change in the issued share capital between 31 March 2018 and the dividend declaration date, being 74 170 277 shares.*

INCOME STATEMENT

	Unaudited 31 March 2018 R'000	Unaudited 31 March 2017 R'000	Audited 30 September 2017 R'000
Revenue	**3 410 763**	3 456 683	6 415 697
Cost of sales	**(2 820 830)**	(2 878 254)	(5 323 055)
Gross profit	**589 933**	578 429	1 092 642
Operating expenses	**(388 078)**	(396 915)	(805 595)
Operating profit before interest received	**201 855**	181 514	287 047
Interest received	**59 077**	56 852	112 780
Operating profit	**260 932**	238 366	399 827
Finance costs	**(43 216)**	(37 495)	(67 001)
Share in profit/(loss) of joint venture	**(1 114)**	–	201
Profit before tax	**216 602**	200 871	333 027
Income tax	**(60 411)**	(56 165)	(91 610)
Profit for the period attributable to equity holders of the holding company	**156 191**	144 706	241 417
Earnings per share – basic (cents)	**221,67**	205,37	342,62
Earnings per share – diluted (cents)	**219,77**	205,37	339,76
Dividend per share (cents)	**32,00**	29,40	112,00

HEADLINE EARNINGS RECONCILIATION

	Unaudited 31 March 2018 R'000	Unaudited 31 March 2017 R'000	Audited 30 September 2017 R'000
Profit for the period	**156 191**	144 706	241 417
Net profit on disposal of assets	**(489)**	(113)	(137)
Gross	**(679)**	(157)	(190)
Tax effect	**190**	44	53
Net loss on disposal of share in subsidiary and impairment of joint venture	**–**	–	2 211
Loss on disposal of share in subsidiary	**–**	–	1 088
Fair value adjustment on loss of control	**–**	–	1 123
Tax effect	**–**	–	–
Headline earnings attributable to equity holders of the holding company	**155 702**	144 593	243 491
Non-recurring expenses*	**1 513**	2 000	4 470
Recurring headline earnings attributable to equity holders of the holding company	**157 215**	146 593	247 961
Headline earnings per share – basic (cents)	**220,97**	205,21	345,56
Headline earnings per share – diluted (cents)	**219,09**	205,21	342,67
Recurring headline earnings per share (cents)	**223,12**	208,05	351,91
Weighted average number of shares (number – '000)	**70 462**	70 462	70 462
Weighted average number of diluted shares (number – '000)	**71 069**	70 462	71 056

* *Non-recurring expenses consist predominantly of once-off costs associated with the restructuring cost in the current period and the JSE listing cost in the previous period.*

STATEMENT OF COMPREHENSIVE INCOME

	Unaudited 31 March 2018 R'000	Unaudited 31 March 2017 R'000	Audited 30 September 2017 R'000
Profit for the period	**156 191**	144 706	241 417
Other comprehensive income:			
Cash flow hedges (can be classified to profit and loss)	**–**	–	384
Gross	**–**	–	533
Tax	**–**	–	(149)
Total comprehensive income for the period attributable to equity holders of the holding company	**156 191**	144 706	241 801

STATEMENT OF CHANGES IN EQUITY

	Unaudited 31 March 2018 R'000	Unaudited 31 March 2017 R'000	Audited 30 September 2017 R'000
Share capital	**456 643**	456 643	456 643
Gross shares issued	**480 347**	480 347	480 347
Treasury shares	**(23 704)**	(23 704)	(23 704)
Other reserves	**5 830**	(277)	3 893
Opening balance	**3 893**	(277)	(277)
Share-based payments	**1 937**	–	3 786
Other comprehensive income	**–**	–	384
Retained profit	**1 220 088**	1 046 103	1 122 098
Opening balance	**1 122 098**	949 311	949 311
Profit for the period	**156 191**	144 706	241 417
Dividends paid	**(58 201)**	(47 914)	(68 630)
Capital and reserves	**1 682 561**	1 502 469	1 582 634

STATEMENT OF CASH FLOWS

	Unaudited 31 March 2018 R'000	Unaudited 31 March 2017 R'000	Audited 30 September 2017 R'000
Cash flow from operating activities	**(85 601)**	122 328	482 766
Net cash profit from operating activities	**242 120**	258 675	473 489
Working capital changes	**(276 280)**	(92 237)	103 788
Income tax paid	**(51 441)**	(44 110)	(94 511)
Cash flow from investment activities	**(236 878)**	(103 582)	(272 985)
Purchase of property, plant and equipment	**(86 460)**	(113 869)	(201 616)
Proceeds on disposal of property, plant and equipment	**2 421**	200	775
Decrease in loans	**14 561**	10 087	18 555
Prepayments	**(167 400)**	–	–
Acquisition of operations	**–**	–	(90 699)
Cash flow from financing activities	**314 461**	(8 732)	(191 676)
Increase/(decrease) in short-term loans	**415 878**	76 677	(56 045)
Interest paid	**(43 216)**	(37 495)	(67 001)
Dividends paid	**(58 201)**	(47 914)	(68 630)
Net increase/(decrease) in cash and cash equivalents	**(8 018)**	10 014	18 105
Cash and cash equivalents at the beginning of the period	**35 088**	16 983	16 983
Cash and cash equivalents at the end of the period	**27 070**	26 997	35 088

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. BASIS OF PRESENTATION AND ACCOUNTING POLICIES

The unaudited condensed consolidated interim financial statements have been prepared and presented in accordance with the framework concepts and the measurement and recognition requirements of International Financial Reporting Standards (IFRS), the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee, the financial pronouncements as issued by the Financial Reporting Standards Council, the Listings Requirements of the JSE Limited, the information as required by IAS 34 Interim Financial Reporting and the requirements of the South African Companies Act, 71 of 2008. The consolidated interim financial information has been prepared using accounting policies that comply with IFRS, which are consistent with those applied in the consolidated financial statements for the year ended 30 September 2017.

The directors take full responsibility for the preparation of the condensed consolidated interim financial statements and that the financial information has been correctly extracted from the underlying financial records.

The condensed consolidated interim financial statements for the six months ended 31 March 2018 were prepared by GC Victor CA(SA), the Group's Financial Manager under supervision of GW Sim CA(SA), the Group's Financial Director.

The condensed consolidated interim financial statements have not been audited or reviewed by the company's auditors.

New and amended accounting standards and interpretations that are not yet effective

The following standards, amendments and interpretations are not yet effective and have not been early adopted by the Group (the effective dates stated below refer to financial reporting periods beginning on or after the stated dates):

New standards

- IFRS 9 – Financial instruments (effective from 1 January 2018)
  This standard replaces the guidance in IAS 39. It includes requirements on the classification and measurement of financial assets and liabilities. It also includes an expected credit loss model that replaces the current incurred loss impairment model.

- IFRS 9 – Financial instruments – on general hedge accounting (effective from 1 January 2018)
  The IASB has amended IFRS 9 to align hedge accounting more closely with an entity's risk management. The revised standard also establishes a more principles-based approach to hedge accounting and addresses inconsistencies and weaknesses in the current model in IAS 39.

- IFRS 15 – Revenue from contracts with customers (effective from 1 January 2018)
  The IASB has amended IFRS 15 to clarify the guidance, but there were no major changes to the standard itself. The amendments comprise clarifications of the guidance on identifying performance obligations, accounting for licences of intellectual property and the principal versus agent assessment (gross versus net revenue presentation). New and amended illustrative examples have been added for each of these areas of guidance. The IASB has also included additional practical expedients related to transition to the new revenue standard.

Management considered all new accounting standards, interpretations and amendments to IFRS that were issued prior to 31 March 2018 but not yet effective on that dates. The most significant of these standards are IFRS 9 and IFRS 15, which will be effective for the Group's 2019 financial year. Management has performed a high level analyses of the impact of these standards, with a more detailed assessment of the impact underway.

Although IFRS 9 changes the classification of certain financial instruments, the measurement of the Group's financial assets and liabilities is expected to be unchanged under the new principles. Trade receivables, loans and other receivables are all held to collect principle and interest only and will continue to be measured at amortised cost in future. Similarly, borrowings and trade and other payables will continue to be measured at amortised cost. Derivatives will remain at Fair Value through Profit or Loss. The group is currently assessing the potential impact of the new expected credit loss impairment model on the provision for impairment of trade receivables.

Under IFRS 15 Revenue needs to be recognised at a point in time or over time depending on the performance obligations linked to separate elements of the contract with the customer. The Group's revenue consists mostly of sales of products delivered to customers at the point of sale and does not have multiple element arrangements included in it. It is therefore expected that the timing and measurement of the group's revenue will not change as a result of the implementation of IFRS 15. Management however still has to perform a detailed analysis of all revenue contracts to assess each individually, but the impact is not expected to be significant.

2. ACCOUNTING POLICIES

The accounting policies applied in the preparation of the Group financial statements from which the condensed Group financial statements were derived, are in terms of IFRS and are consistent with those accounting policies applied in the preparation of the previous Group annual financial statements.

3. CRITICAL ACCOUNTING ESTIMATES AND ASSUMPTIONS

In preparing these condensed consolidated interim financial statements, the significant judgements made by management in applying the Group's accounting policies of estimation uncertainty were the same as those that applied to the Group annual financial statements for the year ended 30 September 2017. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

Provision for impairment of trade receivables

In estimating the provision for impairment of trade receivables, management makes certain estimates and judgements relating to the estimated recovery rate of debtors who are deemed to be impaired. This includes an assessment of current and expected future payment profiles and customer-specific risk factors such as economic circumstances, geographical location and the value of security held.

4. FAIR VALUE ESTIMATION

Financial instruments measured at fair value, are disclosed by level of the following fair value hierarchy:

- Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 – Inputs (other than quoted prices included within level 1) that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices); and
- Level 3 – Inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The only financial instruments that are carried at fair value are derivative financial instruments held for hedging. The fair value is based on quoted market prices at the reporting date. The quoted market price used for financial assets held by the Group is the current bid price (Level 2).

Level 2 hedging derivatives comprise forward purchase and sale contracts and options. The effects of discounting are generally insignificant for Level 2 derivatives.

The fair value of the following financial instruments approximates their carrying amount at the reporting date:

- Trade and other receivables
- Trade and other payables
- Short-term borrowings
- Loans

	Unaudited 31 March 2018 R'000	Unaudited 31 March 2017 R'000	Audited 30 September 2017 R'000
5. PROPERTY, PLANT AND EQUIPMENT			
Reconciliation of movements in carrying value:			
Carrying value beginning of period	**926 998**	753 593	753 593
Additions	**86 460**	113 869	201 616
Land and buildings	**16 624**	11 142	32 521
Machinery and equipment	**8 526**	11 193	23 015
Vehicles	**668**	860	3 651
Office furniture and equipment	**6 122**	6 766	13 000
Leasehold properties	**4 281**	3 864	816
Assets under construction	**50 239**	80 044	128 613
Additions through business combinations	**–**	–	43 067
Sale of share in subsidiary	**–**	–	(35 393)
Disposals	**(1 742)**	(43)	(584)
Depreciation	**(20 372)**	(17 104)	(35 301)
Carrying value end of period	**991 344**	850 315	926 998
Land and buildings	**685 071**	556 309	651 842
Grain silos	**15 986**	17 595	16 782
Machinery and equipment	**87 760**	80 823	90 362
Vehicles	**6 781**	6 329	7 308
Office furniture and equipment	**75 476**	53 057	54 083
Leasehold properties	**17 600**	16 857	14 708
Assets under construction	**102 670**	119 345	91 913
6. INTANGIBLE ASSETS			
Reconciliation of movements in carrying value:			
Carrying value beginning of period	**99 482**	48 094	48 094
Additions through business combinations	**–**	–	53 217
Amortisation	**(531)**	(914)	(1 829)
Carrying value end of period	**98 951**	47 180	99 482
Goodwill	**97 950**	44 734	97 951
Customer relations	**1 001**	2 446	1 531

	Unaudited 31 March 2018 R'000	Unaudited 31 March 2017 R'000	Audited 30 September 2017 R'000
7. INVESTMENT IN JOINT VENTURE			
Kaap Agri (Namibia) (Pty) Ltd			
Carrying value at beginning of period	**15 357**	–	–
Carrying value at date of acquisition	**–**	–	16 279
Fair value adjustment on loss of control	**–**	–	(1 123)
Share in total comprehensive income/(loss)	**(1 114)**	–	201
Carrying value at end of period	**14 243**	–	15 357

	Unaudited 31 March 2018 R'000	Unaudited 31 March 2017 R'000	Audited 30 September 2017 R'000
8. TRADE AND OTHER RECEIVABLES			
Trade debtors	**1 413 588**	1 449 292	1 438 292
Provision for impairment	**(44 859)**	(48 442)	(45 313)
	1 368 729	1 400 850	1 392 979
VAT	**9 191**	6 752	41 755
Pupkewitz Holdings	**–**	–	16 550
Prepayments	**167 400**	–	–
Other debtors	**32 766**	45 735	45 049
	1 578 086	1 453 337	1 496 333

	Unaudited 31 March 2018 R'000	Unaudited 31 March 2017 R'000	Audited 30 September 2017 R'000
9. TRADE AND OTHER PAYABLES			
Trade creditors	**550 478**	619 093	871 343
Employee accruals	**28 776**	39 781	50 179
Other creditors	**23 274**	17 374	66 297
	602 528	676 248	987 819

10. INFORMATION ABOUT OPERATING SEGMENTS

Management has determined the operating segments based on the reports reviewed by the Executive committee that are used to make strategic decisions. The Executive committee considers the business from a divisional perspective. The performance of the following divisions are separately considered: Trade, The Fuel Company (TFC), Wesgraan as well as Irrigation manufacturing. The performance of the operating segments is assessed based on a measure of revenue and net profit before taxation.

Trade provides a complete range of production inputs, mechanisation equipment and services, and other goods to agricultural producers as well as the general public.

The Fuel Company (TFC) provides a full retail fuel offering to a diverse range of customers, including convenience store and quick-service restaurant outlets.

Wesgraan provides a complete range of marketing and hedging options, as well as handling grain products between producer and buyer.

Irrigation manufacturing manufactures dripper pipe and other irrigation equipment and distributes franchise and other irrigation parts.

Segment revenue and results

	Segment revenue			Segment results		
	Unaudited 31 March 2018 R'000	**Unaudited 31 March 2017 R'000**	**Audited 30 September 2017 R'000**	**Unaudited 31 March 2018 R'000**	**Unaudited 31 March 2017 R'000**	**Audited 30 September 2017 R'000**
Trade	**2 087 510**	2 146 432	4 134 625	**151 317**	132 172	221 662
The Fuel Company (TFC)	**842 105**	668 426	1 385 271	**36 614**	34 546	63 782
Wesgraan	**388 164**	553 804	710 239	**24 736**	32 786	51 922
Irrigation manufacturing	**91 302**	85 628	180 976	**12 925**	8 116	25 248
Total for reportable segments	**3 409 081**	3 454 290	6 411 111	**225 592**	207 620	362 614
Corporate	**1 682**	2 393	4 586	**(40 689)**	(46 902)	(109 851)
Treasury	**–**	–	–	**32 813**	40 153	80 063
Share in profit/(loss) of joint venture	**–**	–	–	**(1 114)**	–	201
Total external revenue	**3 410 763**	3 456 683	6 415 697			
Profit before tax				**216 602**	200 871	333 027
Income tax				**(60 411)**	(56 165)	(91 610)
Profit after tax				**156 191**	144 706	241 417

Segment assets and liabilities

	Segment assets			Segment liabilities		
	Unaudited 31 March 2018 R'000	**Unaudited 31 March 2017 R'000**	**Audited 30 September 2017 R'000**	**Unaudited 31 March 2018 R'000**	**Unaudited 31 March 2017 R'000**	**Audited 30 September 2017 R'000**
Trade	**1 234 577**	1 220 727	1 231 029	**500 834**	603 225	816 221
The Fuel Company (TFC)	**554 059**	228 371	340 921	**33 803**	25 919	24 420
Wesgraan	**92 596**	104 215	68 980	**30 897**	18 851	25 704
Irrigation manufacturing	**70 988**	64 985	64 016	**12 311**	11 362	29 822
Total for reportable segments	**1 952 220**	1 618 298	1 704 946	**577 845**	659 357	896 167
Corporate	**181 004**	161 342	272 026	**51 907**	68 494	125 623
Trade debtors	**1 368 729**	1 400 850	1 392 979	**–**	–	–
Investment in joint venture	**14 243**	–	15 357	**–**	–	–
Short-term borrowings	**–**	–	–	**1 180 770**	947 735	764 892
Deferred taxation	**726**	6 681	823	**23 839**	9 116	16 815
	3 516 922	3 187 171	3 386 131	**1 834 361**	1 684 702	1 803 497

Corporate information

Kaap Agri Limited

Incorporated in the Republic of South Africa

Registration number: 2011/113185/06

Income tax number: 9312717177

Share code: KAL

ISIN code: ZAE000244711

Directors

GM Steyn (Chairman)*#

S Walsh (Chief Executive Officer)

GW Sim (Financial Director)

BS du Toit*#

D du Toit*#

JH le Roux*

EA Messina*#

WC Michaels*#

CA Otto*#

HM Smit*#

JH van Niekerk*#

* Non-executive

\# Independent

Transfer secretaries

Computershare Investor Services (Pty) Ltd

Registration number: 2004/003647/07

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RH Köstens

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Auditors

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Sponsor

PSG Capital (Pty) Ltd

Registration number: 2006/015817/07

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